

CMD's Message

Sub:- 30 Years' of MTNL Services (1986 to 2016) in Delhi/Mumbai

30,000 Fiber Km, 500 Route Km Duct & 700 Towers of MTNL open for sharing

MTNL has come a long way in providing telecom services since its inception on 1st April 1986. MTNL, a Navratna Company, has always been pioneer in technology. It has seen different phases of communication sectors from monopoly to complex process of opening up. MTNL is now reorienting its strategies from "customer satisfaction" to a "customer driven" company by reengineering its delivery processes and emphasizing change in its work culture, adapting itself to the ever changing paradigms of one of the most dynamic sectors of Indian industry.

MTNL has been a profit making company till 2008-09 and has contributed Rs 43,023 Cr to GOI in form of tax/fee/dividend till 2014-15. In Financial year 2015-16, MTNL has once again shown positive growth as the total revenue has increased by Rs 25 Cr in Q3 as compared to Q2. The revenue from Enterprise Business was Rs 313.57 Cr till January 2016, as against MOU target of Rs 300 Cr. Broadband revenue from April to December, 2015 has increased by 3.69% as compared to Q3 of previous year. The trends reflect that MTNL is now on the path of revival.

MTNL has taken special initiatives for QoS (Quality of service) by commissioning of 200 new small capacity broadband exchanges capable of providing 8 Mbps speed. 100 Mobile Towers have been provided on Optical Fiber connectivity for better data services. MTNL also plans to provide 1 lakh high speed Broadband connection on optical fiber and install 100 Wi-Fi Hotspots.

MTNL is also focusing on Telecom asset monetization by offering 30,000 Fiber km, 500 Route Km of duct and 700 prime location towers for sharing with other service providers. MTNL is in talk with BSNL to act as a Managed Service Partner for Mobile services of MTNL. As MTNL has huge idle network capacity and spectrum, it is also exploring the servicing tie up through MVNO, spectrum sharing and intra circle roaming.

Once again on 30th anniversary of MTNL, I thank our esteemed customers for their continued faith and patronage for MTNL.



(Narendra K. Yadav)

CMD, MTNL

Dated:- 31-03-2016